

PASSPORT

investSA
ONE STOP SHOP

KWAZULU-NATAL

MEC'S FOREWORD

IN THE PAST YEAR, WE HAVE WITNESSED SOME INTERESTING DEVELOPMENTS WHICH HAVE ALL DIRECTLY IMPACTED ON OUR ABILITY TO ATTRACT FOREIGN DIRECT INVESTMENT. THE RIPPLE IMPACT OF THE COVID-19 PANDEMIC ON THE GLOBAL ECONOMY WAS DEVASTATING.

But these swings notwithstanding, KwaZulu-Natal (KZN) has soldiered on in its efforts of positioning the province as a competitive region for foreign investment. We have continued to place maximum effort in the promotion of key exports and investment opportunities within our province through our project marketing processes.

The province of KwaZulu-Natal has a number of characteristics that makes it a compelling investment destination on the African continent. It also has key features that we believe make doing business in KwaZulu-Natal an attractive proposition.

Equally, with Africa now rising as a beacon of hope for driving an otherwise dispersing growth of global economy, it follows that ably assisted by our two ports of Durban and Richards Bay, we use our strategic geographic location to take advantage of what these shifting global forces portend for the province, country and, indeed, the continent. The manufacturing sector has emerged as a critical pillar to KwaZulu-Natal's growth aspirations because it has the highest economic and employment multipliers.



Mr RR Pillay, MPL

MEC for Economic
Development, Tourism
and Environmental Affairs





TRADE & INVESTMENT KWAZULU-NATAL PROVIDES MARKET INTELLIGENCE ON THE KEY MARKETS AND SECTORS.



Thus, we contend that building linkages from resources sectors remains an important mechanism for our province to convert our comparative advantages into competitive advantages. Trade & Investment KwaZulu-Natal has, over the years, proven itself to be one of the most important institutions in the province which bolster our economic prowess and attract new investments. This organisation's mandate is to create and sustain an investment and business environment to the benefit of investors, traders and, essentially, the KZN economy.

To this effect, Trade and Investment KwaZulu-Natal has developed a network of strategic partners in KwaZulu-Natal and around the world, that enables Trade and Investment KwaZulu-Natal to provide market intelligence on the key markets and sectors. It also undertakes customised research for businesses operating within the province with the capability to internationalise and

proactively identify trade opportunities. In 2017, the provincial government launched the investSA One-Stop-Shop initiative which is geared towards providing investors with services to fast-track projects and reduce government red tape when establishing a business. It is part of the government's drive to become investor friendly by improving the business environment by lowering the cost of doing business as well as making the process easier.

We recognise and acknowledge that this is no easy task as global competition for business and investment has always been strong. This is now aggravated by the COVID-19 pandemic. We therefore commend this institution for its tenacity, even amidst the tough economic times, for striving to ensure that KwaZulu-Natal remains the preferred destination for investors. We have no uncertainty that the provincial government's investment in TIKZN will continue to develop and yield good returns in the coming year and beyond.

CHAIRPERSON'S STATEMENT

TRADE & INVESTMENT KWAZULU-NATAL HAS A CRITICAL ROLE TO PLAY IN THE ACHIEVEMENT OF INCLUSIVE ECONOMIC GROWTH AND THE DEVELOPMENT OF BOTH KWAZULU-NATAL AND ITS PEOPLE.

In line with this important role, our organisation's strategic approach is driven by the needs of the people of our province, with a firm focus on increased economic access, employment creation, skills development, spatial equality, environmental sustainability and infrastructure development.

Trade & Investment KwaZulu-Natal continues to enhance and package investment opportunities in accordance with the growth demands of investors with whom we interact, whilst at the same time giving due consideration to the need to increase the number and quality of export-led investments. Critical to this has been the concerted development of our export potential as a region, ensuring that KwaZulu-Natal products meet the exacting requirements of international standards.

It is therefore imperative for us to focus on the creation of more employment opportunities in our province as well as in our country. The achievement of this goal depends on the existence of a favourable environment for South African based companies to produce products locally and also to export them to other countries.

Any failure on our part to promote local manufacturing and export, not only creates a leakage in our balance of payments, but the jobs that would have been created locally are also lost to our people. Consequently, our quest to create an export-led growth strategy is critical for inclusive economic growth, but equally important to ensure that we combat poverty, unemployment and inequality.



MS INA CRONJÉ

Board Chairperson
Trade & Investment
KwaZulu-Natal





Of further importance is the fact that we operate within the context of Africa and other emerging markets, which are also rapidly becoming drivers of global economic growth. Key to KwaZulu-Natal's own growth trajectory is the manufacturing sector; a sector with the highest economic and employment multipliers. By developing linkages with the resources sector, we will be able to convert this comparative advantage into a distinct competitive advantage.

Going forward, Trade & Investment KwaZulu-Natal will therefore capitalise on the province's existing strengths, whilst remaining mindful of the need to utilise our resources efficiently and to maximum effect by targeting the specific industries and sectors that will afford us the greatest return on our investment.

To this end, we will focus on markets with the highest potential for bringing investment into the province, whilst simultaneously strengthening trade within KwaZulu-Natal and South Africa, Africa and other viable destinations.

The establishment of the provincial One-Stop-Shop (OSS) assists businesses with proposals to access funding from the Department of Trade, Industry and Competition as well as from other government departments and development agencies. In providing business brokering services for catalytic investment projects, the OSS co-ordinates inputs from various role-players including investors, developers, industry, civil stakeholders and provincial and municipal officials.

There can be no doubt that our stated commitment to ongoing stakeholder engagement will prove to be key to unlocking trade and investment for KwaZulu-Natal. The long-term outlook for growth in the South African economy is positive, particularly as domestic demand and commodity prices begin to recover, underpinned by strong public investment in infrastructure. In addition, investment in the African market by multinationals already located in South Africa, or relocating here, has been strong and is expected to continue to grow during this period. Let us all work together to make inclusive economic growth and prosperity a reality for the people of KwaZulu-Natal and South Africa.



DRIVERS
OF GLOBAL
ECONOMIC
GROWTH

CHIEF EXECUTIVE OFFICER'S MESSAGE

THE INVESTSA ONE-STOP-SHOP INITIATIVE IS GEARED TOWARDS PROVIDING INVESTORS WITH SERVICES TO FAST-TRACK PROJECTS AND REDUCE GOVERNMENT RED TAPE WHEN ESTABLISHING A BUSINESS.

It is part of the government's drive to become investor friendly by improving the business environment by lowering the cost of doing business as well as making the process easier.

The aim of the One-Stop-Shop is to smoothen the way for investors, ease the regulatory hurdles they must go through, have shorter time frames for decisions and make sure that they have a good experience interacting with different parts of government that entertain regulatory decisions.

One-Stop-Shops house government entities such as the South African Revenue Service (to help with customs and tax), Home Affairs, Environmental Affairs, Eskom and the Companies and Intellectual Properties Commission under one roof.

Since inception, the One-Stop-Shop helpdesk has fielded well over 2 500 business support enquiries monthly via telephone calls, emails and WhatsApp messages; assisted with the packaging of funding applications and facilitated the lodging of qualifying applications, with the relevant institutions.



Neville Matjie
Chief Executive Officer
Trade & Investment
KwaZulu-Natal





TRADE & INVESTMENT KWAZULU-NATAL PROVIDES MARKET INTELLIGENCE ON THE KEY MARKETS AND SECTORS.



Government Departments and entities that offer business support services available at the KwaZulu-Natal One-Stop-Shop, include: the dtic supporting investors and traders, CPIC assisting with company registration, EDTEA assisting with Environmental Impact Assessment (EIA) applications; The Export Agency for assistance with import and export permit applications and VFS on behalf of the Department of Home Affairs for corporate visa applications.

Representatives of SARS and the Department of Labour are also available to provide business services on selected days.

The One-Stop-Shop also assists businesses with linkages and access to applications to the dtic, as well as other government departments and development agencies.

In providing business brokering services for catalytic investment projects, the One-Stop-Shop co-ordinates inputs from various role-players including investors, developers, industry, civil stakeholders and relevant provincial and municipal officials.

An investor can make an appointment, meet a government representative and be guided by the representative through the process of setting up a business.

The One-Stop-Shops simple administrative procedures for issuing business approvals, permits and licences thereby remove bottlenecks that investors may face in establishing and running businesses.



1. Vision

The primary objective of the provincial One-Stop-Shop is to provide professional services to all investors through specialist advisory, saves people time and offers convenience to investors.

2. Welcome message

Trade & Investment KwaZulu-Natal wishes to welcome you as a potential investor or delegate to the province of KwaZulu-Natal. The province is a gateway to Africa for trade and investment opportunities.

We also wish to welcome you to the service offerings of the investSA KwaZulu-Natal One-Stop-Shop, which is a collaboration between Investment South Africa (an agency of the dtic.) and the KwaZulu-Natal provincial government.

As the KZN One-Stop-Shop we believe that we are your passport to enter the KZN investment market as we assist your business with:

- Company registrations (CIPC);
- Income Tax and VAT Registrations (SARS);

- Visa applications (Home Affairs);
- EIA applications (EDTEA);
- Export permits (Export Division); and
- Registration for PAYE (Labour).

We are looking forward to assisting you with investment advisory services.

KwaZulu-Natal is considered an attractive investment destination – due to the province's **Comparative Advantage**:

- The Province has a population of 11.4 million, while South Africa is a population of almost 59 million and the Southern region (SADC) is a population of 345.2 million (based on 2018 statistics).
- The Province boasts a highly advanced manufacturing sector, which contributes close to 16% of the province's GDP.
- The province is the country's leading producer of timber (processing over half of all timber used in the country), accounting for a significant percentage of the country's wood export and sugarcane.

d) The ports of Durban (largest port in Africa in terms of container handling and volume of vessels) and Richards Bay, together handle over 60% of South Africa's cargo tonnage.

e) KwaZulu-Natal also boasts of the growing King Shaka International Airport (KSIA) which is poised for growth, handled over 4.7 million passengers in 2016, while the Dube TradePort is aimed at stimulating and promoting exports from KSIA.

f) Two Special Economic Zones are being developed at the Dube TradePort and Richards Bay Industrial Development Zones.

g) Plans are afoot to develop an Automotive Supplier Park south of Durban as part of the province to re-industrialise the provincial economy.

investSA - KZN One-Stop-Shop Overview



The KZN One-Stop-Shop was established in 2017 with an objective of assisting investors to make an informed investment decision through providing information on investment opportunities in the province of KwaZulu-Natal.

It is further aimed at improving the regulatory environment whereby development applications are processed or fast tracked through project brokering services. This is aimed at removing project bottlenecks or constraints to development.

In short, our mandate is to roll out the red

carpet for investors by removing the red tapes in relevant government departments which support investors.

KZN One-Stop-Shop Entities and Service Offerings

Deeds Registration KwaZulu-Natal



rural development
& land reform

Department:
Rural Development and Land Reform
REPUBLIC OF SOUTH AFRICA

Services rendered by the deeds office registrar of deeds.

We are the office within the DRDLR that specialise on specific services:

- Register Title Deeds;
- Register Bonds;
- Note Interdict;
- Register Marriage Contract/Antenuptial Contract;
- Register Bond Cancellation;
- Provide court report regarding property matters;
- Keep Land or Property Register Records; and
- Keep Records of opening of Townships.

Mr Reginald Ngongoma

Deeds office: PMB

Tel: 031 368 9600

Fax: 031 368 5888

Tel: 033 355 6800

Fax: 033 345 5401

Email: reginald.ngongoma@dalrrd.gov.za

CIPC



Companies and Intellectual
Property Commission

a member of the dti group

CIPC stands for Companies and Intellectual Property Commission, which is a public entity established in



terms of Section 185 of the Companies Act, 2008 (Act No. 71 of 2008) within the Department of Trade, Industry & Competition.

It is mandated to register or de-register companies operating in the Republic of South Africa.

It assists investors to register a company either as an online application or a walk-in request. It is mandated to register or de-register companies operating in the Republic of South Africa.

It assists investors to register a company either as an online application or a walk-in request. It also assists investors with the following services:

- Customer registration;
- Name reservation and password reset;
- Private company (Pty) Ltd registration with or without name reservation (all Directors to be present);
- Annual returns;
- Company registration and amendments;
- Payments of annual returns;
- BBBEE certification when registering a new entity or when filing annual returns;

- Company and Close co-operation address changes;
- Co & CC financial year end changes; and
- Electronic disclosure certificates.

Requirements for transactions:

- Valid SA ID for verification;
- Valid email address; and
- Valid cell phone number.

Contact: Mr. Thialaiwi Machiba
Tel: 031 368 9635
Email: tmachiba@cipc.co.za

Website: www.cipc.co.za
Contact centre: 086 100 2472

EDTEA (EIAs)



The Department of Economic Development, Tourism and Environmental Affairs operates a Unit, which is responsible for receiving, lodging and tracking of Environmental Impact Assessment (EIA) applications. Investors can lodge their applications



GRANTING
EXPORT
PERMITS TO
FACILITATE
GLOBAL TRADE

and be able to track progress through this Unit.

Contact: Ms. Kacy Rengasamy
Tel: 031 368 9639
Cell: 060 984 5871
Email: kacy.rengasamy@kznedtea.gov.za

Exports



The export Unit assists companies wishing to be granted export permits.

These permits are normally approved for companies or entities exporting beef, dairy or poultry products.

They offer the following services:

- They provide services for export and movement purposes;
- Report discrepancies in movement;
- Document all seal numbers and other import information e.g facility ZA numbers; and
- Registration number of transports.

Contact: Mr. Sibonelo Zondi
Tel: 031 368 9636
Cell: 072 112 9929



SARS



South African Revenue Service

The National Treasury has mandated the South African Revenue Services (SARS) to assist companies registered in the Republic of South Africa to register for income tax and for Value Added Tax (VAT).

The South African Revenue Service is the nation's tax collecting authority.

It was established in terms of the South African Revenue Service Act 34 of 1997 as an autonomous agency. It is responsible for administering the South African tax system and customs services.

Home Affairs



home affairs

Department:
Home Affairs
REPUBLIC OF SOUTH AFRICA

The Department of Home Affairs processes applications for visas, either as Corporate visa applications or individual visa applications. The

immigration Act, No. 13 of 2002 requires that the Department of Home Affairs processes visas and permanent residence permits as expeditiously as possible.

The objective of having a Home Affairs desk at the KwaZulu-Natal One-Stop-Shop is to issue all visas and permits applied for at the Centre within turnaround time possible without compromising security controls.

KZN Major Investment Attractions

Dube TradePort



SPECIAL ECONOMIC ZONE

The Dube TradePort is considered one of South Africa's top 10 investment opportunities and is geared to promote both foreign and local investment.

As the only facility in Africa that combines an international airport, a dedicated cargo terminal, warehousing, offices, retail, hotels and agriculture, this hub has stimulated growth in the surrounding areas north of Durban in industrial, retail and office space.



Richards Bay IDZ



RBIDZ
Special Economic Zone

RBIDZ SPECIAL
ECONOMIC ZONE
PROVIDES NEW
OPPORTUNITIES
FOR GROWTH

The Richards Bay Industrial Development Zone has secured in the pipeline, potential investments in excess of R12 billion, with the region poised to be a future platform for development in the oil, gas and renewable energy industries.

In the country's 2015 State of the Province address, it was emphasised that this area is set to become a Special Economic Zone (SEZ), providing the province with a platform to maximise new growth opportunities related to the ocean economy, manufacturing, beneficiation, as well as new and innovative gas and energy options.





It was further emphasised that these opportunities would be enhanced by the development of a dedicated container handling facility at the port of Richards Bay.

KwaZulu-Natal One-Stop-Shop Personnel

General Manager – Investor Centre
Mr. Ndumiso Mlambo
KwaZulu-Natal One-Stop-Shop Centre

Contact Details

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Tel: 031 368 9642
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Website: www.tikzn.co.za

investSA

ONE STOP SHOP

KWAZULU-NATAL

OPERATED BY



MAKING DOING BUSINESS IN KWAZULU-NATAL EASY

KWAZULU-NATAL, THE GATEWAY TO AFRICA AND THE WORLD, IS OPEN FOR BUSINESS AND TO ELEVATING INVESTMENT OPPORTUNITIES THROUGH THE INVESTSA KWAZULU-NATAL ONE-STOP-SHOP.

The KwaZulu-Natal One-Stop-Shop is an integrated central hub designed to assist investors looking to do business in the province and local exporters seeking to expand their reach into new markets, by providing all-in-one specialised services with the support of national government departments to ease red tape. If you are ready to invest, we at the investSA KwaZulu-Natal One-Stop-Shop will guide you, every step of the way.

The following entities operate from the investSA KwaZulu-Natal One-Stop-Shop located at Trade & Investment KwaZulu-Natal's premises.



Trade & Investment House, 1 Arundel Close
Kingsmead Office Park, Durban, 4001, South Africa
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KwaZulu-Natal**
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